



# Lucky Seven



National Association of Health Underwriters  
**Combined Region VII & VIII Leadership Conference**  
*Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana,  
 Nevada, New Mexico, Oregon, Utah, Washington & Wyoming*

August 16 - 18, 2007



4000 W. Flamingo Road, Las Vegas, Nevada 89103 • (800) 331-5334

## Working Agenda

### Thursday, August 16, 2007

- 3:00 pm – 5:00 pm Registration
- 3:00 pm – 5:00 pm Region VII Leadership Team Board Meeting (*Salon K*)  
Region VIII Leadership Team Board Meeting (*Salon l*)
- 6:30 pm – 8:30 pm Welcome reception for all conference attendees  
(*Nevada Ballroom*)

### Friday, August 17, 2007

- 7:00 am – 9:00 am Registration
- 8:00 am – 9:00 am Full sit down breakfast with sponsors & exhibitors
- 9:00 am – 9:30 am Opening ceremonies  
Welcome by Region VII & VIII RVPs  
Introduction of guests, attendees, sponsors & exhibitors
- 9:30 am – 10:30 am Special Guest Speakers  
Bynum R. Tuttle, Jr. and  
Robert C. Tretter, CLU, ChFC, RHU
- 10:30 am – 11:00 am Refreshments break with exhibitors
- 11:00 am – 12:00 pm Scott A. Leavitt, NAHU President-Elect  
Strategic Planning Session
- 12:00 pm – 1:00 pm Plated *working* lunch – Round Table Discussions  
Remarks from Platinum sponsor
- 1:00 pm – 2:30 pm David R. Moore, CLU, NAHU Membership Chair  
Dean M. Hoffman, NAHU Retention Chair  
Interactive membership forum
- 2:30 pm – 2:45 pm Bill Robinson, California AHU Legislative Vice-Chair  
Broker 2 Broker
- 2:45 pm – 3:15 pm *Embellished* refreshments break with exhibitors

**Friday, August 17, 2007 (Continued)**

3:15 pm – 4:45 pm

Breakout Sessions

**(Salon E)**

**Session 1 - State & Federal Legislation, PAC & Public Affairs**

Kenneth L. Schmidt, CLU, RHU, REBC, NAHU Legislative Council Chair  
R. Allan Jensen, Region VII Legislative Chair  
Marsha Tellesbo, MBA, MSFS, Region VIII Legislative Chair  
Jeffrey Gennaro, Region VII HUPAC Chair  
Nicholas S. Massei Jr., Region VIII HUPAC Chair  
Bruce D. Benton, NAHU Region VIII Vice President

**(Salon J)**

**Session 2 - All Membership/Retention Leaders**

David R. Moore, CLU, NAHU Membership Chair  
Dean M. Hoffman, NAHU Retention Chair  
Carolynne E. Muldoon, Region VII Membership Chair  
Cynthia Downing, Region VIII Membership Chair  
Marcus R. Johnson, Region VII Retention Chair  
Peggy Maas, Region VIII Retention Chair

**(Salon K)**

**Session 3 - Chapter Development, Communications & Awards**

Ginger Ashton-Vernon, PAHM, RHU, NAHU Chapter Relations Chair  
Terry E. Talbot RHU, Region VII Chapter Relations Chair  
Rebecca L. Purdy, Region VIII Chapter Relations Chair  
Andrea Brody, NAHU Communications Chair  
Lorraine Flint, Region VII Communications Chair  
Larry S. Harrison, Region VIII Communications Chair  
Linda Rose Koehler, NAHU Awards Vice-Chair  
Julia T. Moore, Region VII Awards Chair  
Joan Bumgarner, Region VIII Awards Chair  
Eva Jean Fromalont, NAHU LPRT Vice-Chair  
Steve H. Dodder, CLU, LUTCF, Region VII LPRT Chair  
Sheila H Hartman, Region VIII LPRT Chair

**(Solon L)**

**Session 4 - Programs & Education**

Louis P. Reginelli, RHU, NAHU Education Chair  
Alberta Joan Priest, Region VII Education Chair  
Marilyn Leonard RHU, REBC, Region VIII Education Chair

**Clark County AHU Social Event**

Van Pick up begins at 5:30 pm Outside Front Entrance

**Saturday, August 18, 2007**

8:00 am – 9:00 am

Full sit down breakfast with sponsors & exhibitors

9:15 am – 10:30 am

Region VII breakout (*Salon F*)  
Region VIII breakout (*Nevada Ballroom*)

10:30 am – 11:00 am

Refreshments break with exhibitors  
Hotel Check Out

11:00 am – 11:45 am

Speaker - Beth Ashmore, NAHU President

11:45 am – 12:30 p.m.

Speaker - Janet Trautwein, NAHU EVP/CEO

12:30 pm – 1:30 pm

Plated lunch – Awards, special recognitions, raffle prizes and closing comments

*The NAHU Region VII & VIII leadership respectfully request that you plan on attending the entire conference to its completion at 1:30 pm. Please make your travel arrangements accordingly. Thank you.*

